



Bob Wansker, CLTC

6713 Riesman Lane
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Background & Experience

Bob is a graduate of Wake Forest University where he played on the Varsity Golf Team. He spent over a dozen years in consumer product sales with Warner-Lambert Co. and Universal Razor Industries as a National Sales Trainer, Regional Sales Manager and National Account Executive.

After spending four years working with a family owned business as the Human Resource Manager and Vice-President of Sales, he made a career change to the Financial Services industry. He spent two years with Principal Life insurance and then worked as a General Agent for 10 years. He then joined Prudential Life Insurance as a Regional Sales Vice-President for North and South Carolina and worked for Prudential for approximately two years.

Bob joined Estate & Trust Services Group as Director – Life Brokerage for NC & SC.

Certifications & Education

- Wake Forest University, Winston-Salem, NC - B.A., History
- Member of Kappa Alpha Order