



Michael Dahlquist

AgencyOne

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Background & Experience

Since 1990, Mike has worked exclusively in the wirehouse and broker/dealer markets providing quality life insurance consultations to financial advisors and their clients. He is considered an expert in the fields of insurance, estate planning, and wealth transfer techniques. Mike began his career in the insurance industry in 1986, and has worked for major carriers such as Equitable, Transamerica, and AIG. He began working with AIM Systems for over 12 years. Prior to that, Mike was an AVP with Pacific Life where he was responsible for managing the wirehouse and banking channels. Mike is currently with AgencyONE, a boutique life insurance brokerage general agency, where he strives to provide only the best possible service to financial advisors and their clients.

Mike lives in Northern Virginia with his wife and son and holds Series 6, 7, 63, and 24 licenses through FINRA. He is repeatedly a top producer and has consistently helped his financial advisor relationships increase revenue.

Education

- University of Minnesota, Minneapolis, MN
B.S. Business Administration, 1984