



Ted N. Griffin CLU®

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Background & Experience

Ted has been active in the life insurance business for several years. His practice is centered around four areas: Estate Tax mitigation - Income Tax mitigation - Risk Management mitigation - and Charitable Acceleration. His planning models are constructed for the preservation of generational wealth and AUM.

Ted's life insurance career has focused on complex estate and business succession planning cases, with a concentration in specialty designed premium finance and the commensurate funding of liquidity needs. His philosophy is: "people don't want 1/4 inch drill bits.....they want 1/4 inch holes." Meaning clients are only interested in what the solution does, and not what it is.

He's a former member of the NC Banking Commission and a speaker at several banking and insurance conferences including the Federal Reserve (Dallas/Fort Worth) and the Southern Federal Tax Institute.

Certifications & Education

- UNC-Chapel Hill – B.S Political Science
- Wake Forest University – Babcock School of Management - MBA
- American College - -Chartered Life Underwriter®